



October 14, 2016

New Bedford City Council
133 William St
Room 215
New Bedford, MA 02740

Dear Esteemed Council Members,

We enthusiastically present to you The Z's Annual Report to the community.

The Z is a hive of cultural activity. We are in a period of extraordinary growth and forward momentum. As you read through the enclosed report, we hope that you get a sense of how much energy goes into and comes out of this historic theater. We are so proud to serve the city of New Bedford, the Southcoast region, and you.

Last year we told you about our "banner year" that exceeded projections. With this report, we're proud to say that we have once again exceeded our goals, establishing a new standard with The Z's most successful season to date.

Our engaged Board of Directors and dedicated staff have recently completed a new three-year strategic plan. Together, they have poured their time and talents into safeguarding The Z's legacy and preserving it for future generations. With you by our side, The Z will continue to be a source of pride for this community today, tomorrow, and always.

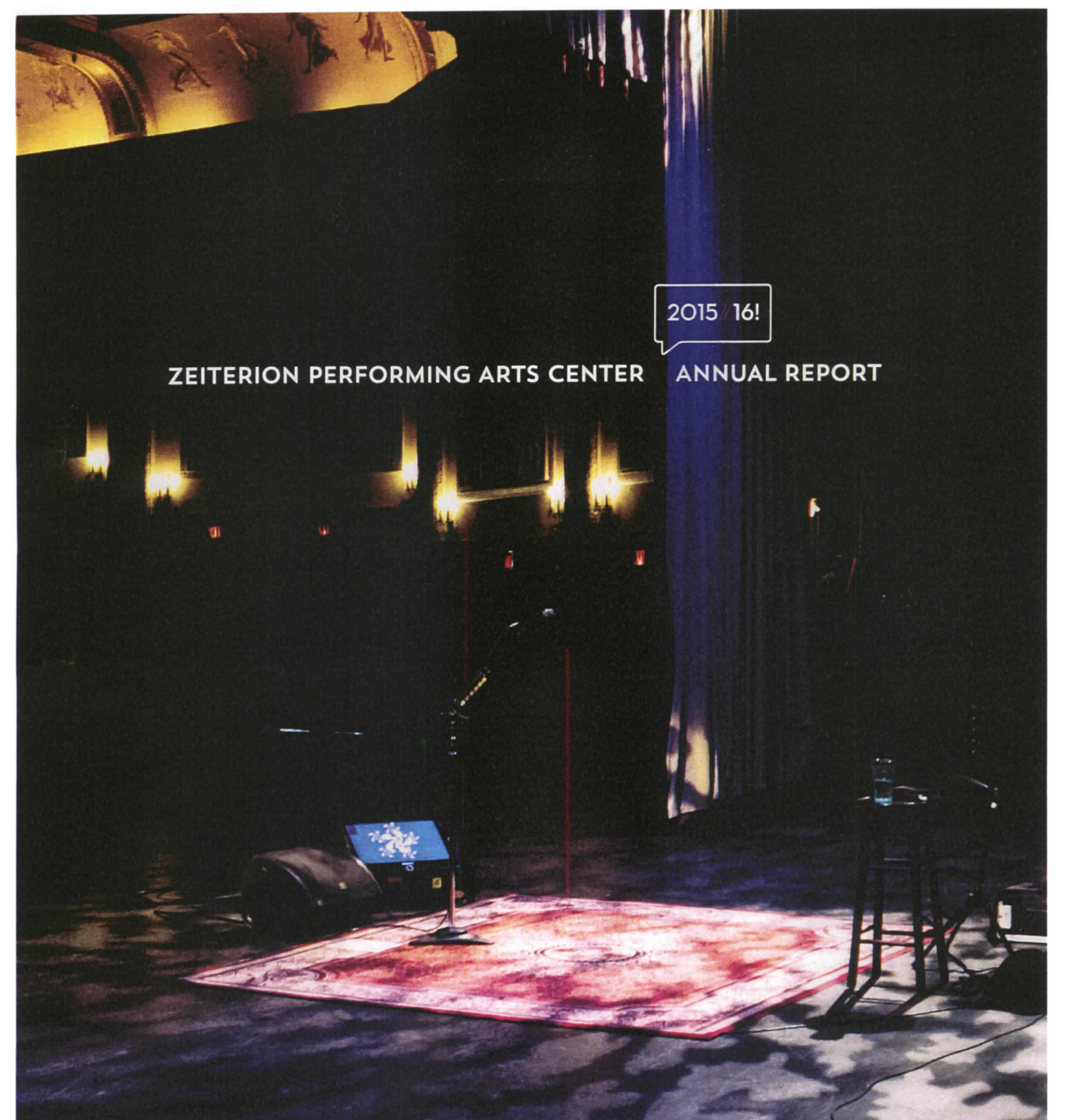
It is truly our pleasure to share the contents of this Annual Report with you. Should you have any questions about our work, please don't hesitate to contact us. In the meantime, please know how grateful we are for your partnership and support.

Sincerely,

Rosemary Gill
Executive Director
Programming & Development

Justin T. LaCroix
Executive Director
Production & Facilities

P.S. – Please be on the look-out for the Strategic Plan and our Year-End Annual Appeal. And don't forget to join us this season. You belong at The Z!



2015/16!

ZEITERION PERFORMING ARTS CENTER ANNUAL REPORT



ENTERTAIN



EDUCATE



ENGAGE



INSPIRE

MISSION

The Zeiterion Theatre entertains, educates, and inspires our community by presenting a diverse array of high quality performing artists and providing engaging learning opportunities that contribute to the cultural, social and economic vitality of the South Coast.

VISION

To create a shared human experience that enriches people's lives by harnessing the power of the performing arts to connect generations, unite diverse groups, and open a world of creativity and new possibilities for all.

BOARD OF DIRECTORS

2015-16

Peter Hughes, *Chair*
Martha Worley, *Vice-Chair*
Jessica Platt, *Treasurer*
Gail Davidson, *Clerk*
Deborah A. Baker
Kelly A. Barley
Rachel Deery
Bruce Duarte, Jr.
Jennifer Kaiser
Gerry Kavanaugh
Lawrence Hunt
Eileen Mullen-Cayer
Harry Norweb
Jeff Pontiff
Carol Pray
Thomas Ryan
Jamey Shachoy
Jack Silva
Michael Tavares

Dear Friends,

Welcome to The Z's 2015/2016 Annual Report. It is with great enthusiasm that we share with you, our Z community, the many stories of the past season.

The Z is a storied place. It has had many lives over the decades and has inspired countless tales to blossom. Many of these stories are told on our stage by the world's best performing artists. However, what really makes The Z such a special place are the personal tales of your experiences here.

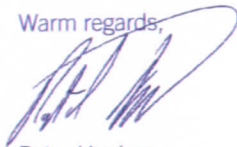
Over the past season, we set out to capture those stories. On the following pages, you'll find a small collection of our favorites.

There are the stories of our dedicated and gracious ushers that welcome you into our beautiful theater at each and every show. Or the often untold story of The Z's education program, as told by one of our first Teen Ambassadors. At the center of our story every year are the mainstage performances, as told in pictures. And perhaps one of our proudest moments, the story of the first annual Viva Portugal! festival - a beautiful collaboration that highlighted our rich Portuguese community.

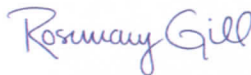
Here at The Z, we are so proud to tell the story of a thriving and bustling performing arts center. One that hosted over 254 events this season, selling out 40% of the 65 mainstage performances. Collectively, the Board of Directors and staff worked tirelessly to complete a new three-year strategic plan. A plan that looks closely at your Zeiterion experience and considers how we can work more closely with our city and community to improve access to the arts. Once again, to accommodate our growth, we've added new staff positions, including our first full-time Education Manager.

Please join us as we peel back the curtain and reveal to you our "stories untold" of the 2015/2016 season. At the heart of our story, of course, is you. Without you, our beloved community of supporters, this story cannot be told. We are eternally grateful to you for allowing us to bring the world to your doorstep. Thank you!

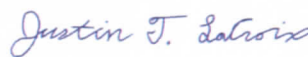
Warm regards,



Peter Hughes
Chair
Board of Directors



Rosemary Gill
Executive Director
Programming & Development



Justin T. LaCroix
Executive Director
Production & Facilities



STORIES UNTOLD



ZEITERION
PERFORMING
ARTS CENTER

2015//16!

STAFF 2015-16

Rosemary Gill, *Executive Director, Programming & Development*
Justin LaCroix, *Executive Director, Production & Facilities*
Brooke Baptiste, *Special Events Manager*
Eileen Buckley, *Program Ad Sales Representative*
Brad Costa, *Graphic Designer*
Matthew Gomes, *Office Manager*
Cassie Hall, *Box Office Manager*
Joey Knight, *Production Manager*
Dori Legge, *Patron & Business Relations Manager*
Kathleen Marshall, *Box Office Associate*

Molly McCarthy, *Development Coordinator*
Nicole Merusi, *Development Director*
Greg Morton, *Popular Programming*
Sarah Mulvey, *Box Office Associate*
Elaine Murray, *Staff Accountant*
John Nieman, *Superintendent*
Ashley Owen, *Education Manager*
Penny Pimentel, *Marketing Director*
Maria Poulos, *Marketing Coordinator*
Rhonda Rattenni, *Bar Manager*
Jeff Taylor, *Assistant Superintendent*

VOLUNTEER USHER SPOTLIGHT

HONORING THOSE WITH
20+ YEARS OF SERVICE

MARY CORTHERS	24 YEARS
LOIS OUELLETTE	24 YEARS
JOAN CYR	25 YEARS
THERESA LEARY	25 YEARS
NATALIE CROMPTON	28 YEARS
MARGIE WALDER	28 YEARS
BEVERLY FARWELL	29 YEARS
DIANE BERUBE	31 YEARS
DONNA BISCARI	31 YEARS
JOYCE VIERA	31 YEARS



ABOVE Beverly Farwell enjoying an evening ushering at The Z.

BELOW Margie Walder, Joan Cyr, Terry Leary, and Mary Crothers pose for a photo; Diane Berube receives an award from Volunteer Coordinator Dori Rubbico.

“My career as an Early Childhood Educator brings me in contact with youngsters of all ages daily. I look forward to evenings volunteering at The Z when I can interact with adults who enjoy varied, high quality entertainment. Being an usher gives me the opportunity to help people directly. Whether it's by taking their tickets, showing them to their seats, welcoming them into the theatre or member lounge, or holding a door open for them, I feel that I have enriched their lives as well as my own. They have come to a place that is not only beautiful but also warm and welcoming, and I love being part of that. Ushering at The Z has also allowed me to see so many wonderful programs. There is entertainment of all sorts: musicals, drama, comedy, dance, music from all around the world, and fun family performances.

Having been associated with the Zeiterion for so long, I have made enduring friendships with other volunteers and members of The Z 'family' I am thankful for being part of such a worthwhile endeavor.”

MARGIE WALDER

Zeiterion Volunteer for 28 years

“Volunteering is a great way to meet new people who share your interests. We are like a family!”

MARY CROTHERS

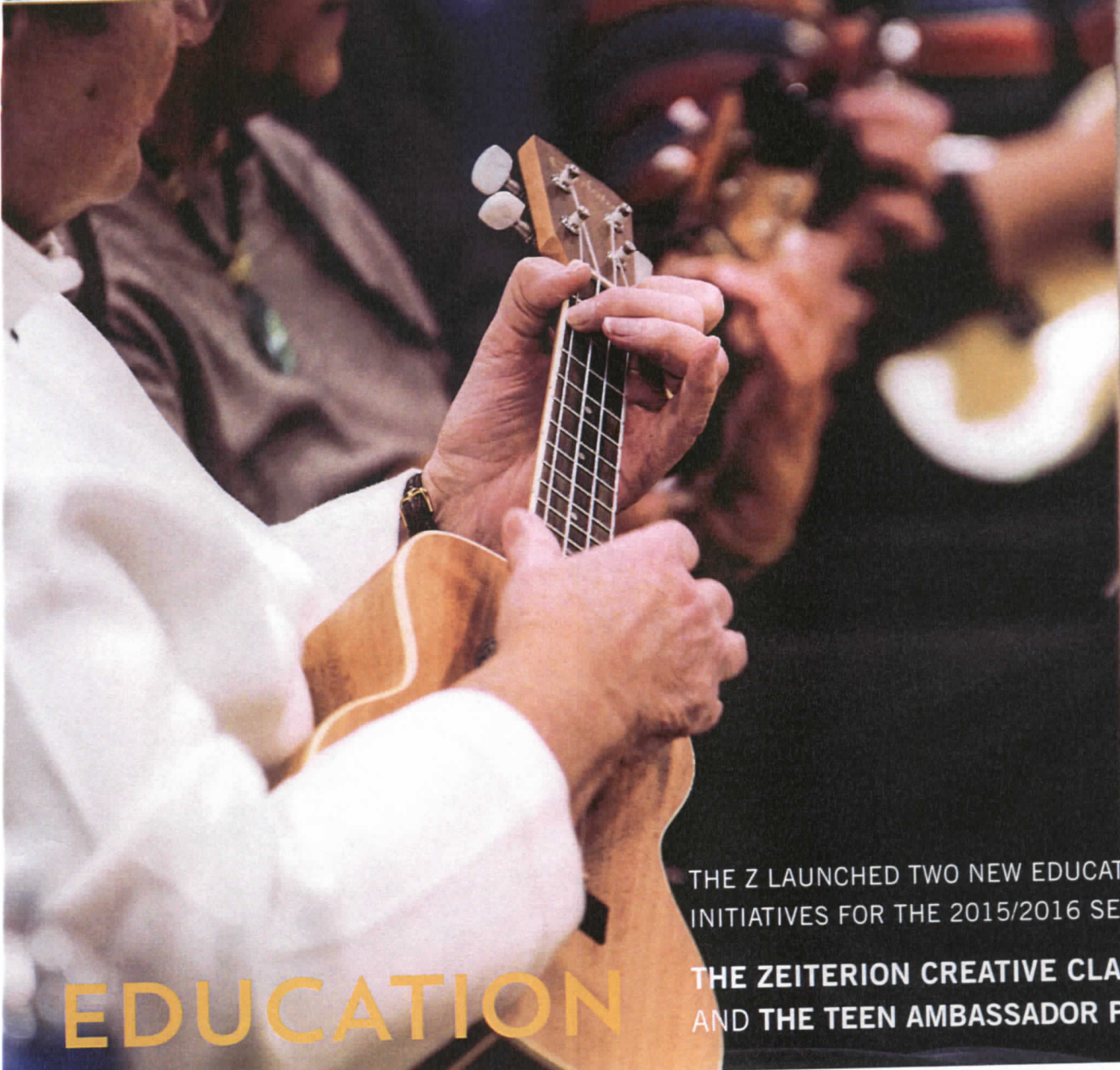
Zeiterion Volunteer for 24 years

“I started volunteering with my husband 25 years ago. It is really a wonderful experience. I feel like the volunteers are family, and it's an honor to be part of The Z.”

JOAN CYR

Zeiterion Volunteer for 25 years



A close-up photograph of a person's hands playing a ukulele. The person is wearing a white shirt. The background is blurred, showing other people and what appears to be a stage or rehearsal space.

EDUCATION

THE Z LAUNCHED TWO NEW EDUCATION INITIATIVES FOR THE 2015/2016 SEASON:

**THE ZEITERION CREATIVE CLASSROOM
AND THE TEEN AMBASSADOR PROGRAM**

Held on a semester schedule, The Z offers classes for learners of all ages and abilities in a variety of areas. Classes are taught by credentialed instructors in the performing and visual arts. **THE Z'S CREATIVE CLASSROOM** provides a safe and inviting environment for learners to hone their creative skills and socialize, further deepening their connection to the arts. Classes are offered at an affordable price, and scholarships are available.

2015-16 CREATIVE CLASSES OFFERED:

ZUKES Ukulele lessons (Beginner and Intermediate)

Backyard Dramatics

Stories and Song

Photography Fundamentals

Salsa (Beginner and Intermediate)

Acting

Intro to Circus Arts

Improv

Musical Theatre

Puppetry Workshop

ALL AGES

AGES 7-15

AGES 1-6 AND CAREGIVERS

AGES 15-ADULT

AGES 16-ADULT

AGES 16-ADULT

AGES 7-12

AGES 12-16

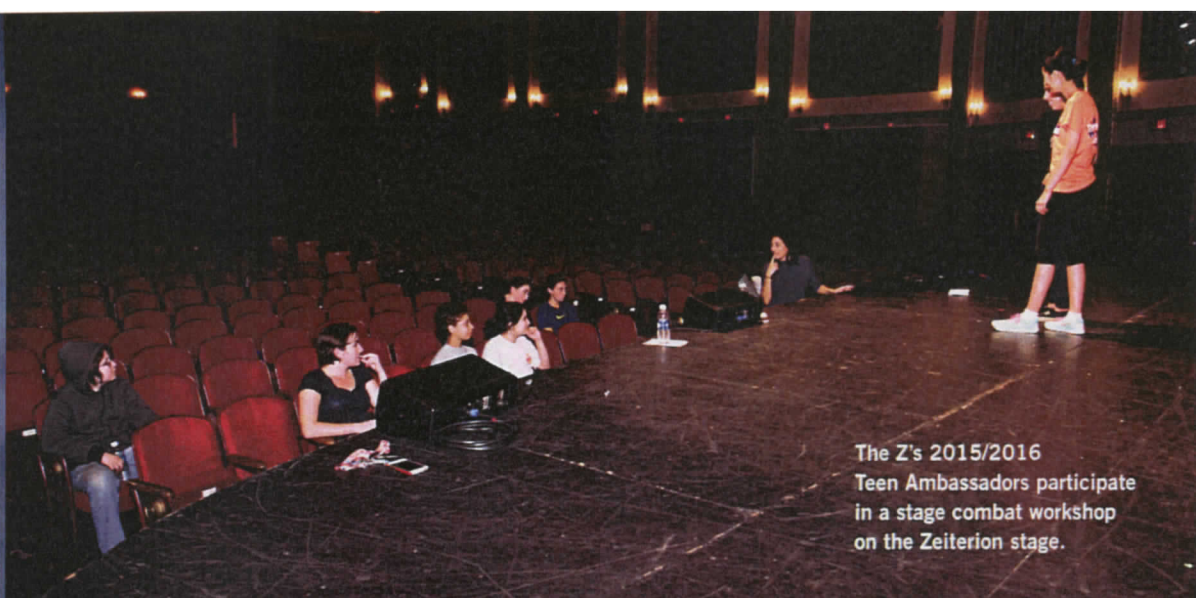
AGES 8-15

AGES 5-10

“ Before the ukulele, I had resigned myself to being non-musical. Instruments seemed beyond my skill set, and my singing leaves much to be desired. When The Z opened up the Creative Classroom and formed The Zukes, I joined along with my two younger siblings. I started out frustrated; my fingers wouldn't cooperate and my strumming was off-time. As weekly classes progressed, I realized that I was beginning to keep up with my classmates. Soon enough I was learning songs on my own at home. I even presented a song to teach the rest of the class – playing AND singing by myself! Since our ukulele class began, we've grown in size and skill - we now include over thirty people and have performed at nursing homes and even the Main Stage at the Madeira Feast! It's a privilege to play with the rag-tag bunch of musicians known as The Zukes, and the classes have given me a personal, creative connection to The Z community. The Z is not only a place to watch amazing art, but to become a part of it!”

SARAH MULVEY

Member of The Zukes and Creative Classroom student



The Z's 2015/2016 Teen Ambassadors participate in a stage combat workshop on the Zeiterion stage.



The Z's 2015/2016 Teen Ambassadors gather in the theatre for a pre-performance discussion.

The **TEEN AMBASSADOR PROGRAM** is a free program consisting of 10-15 high school-aged students that demonstrate an interest in the performing arts, community engagement and have an aptitude for writing. Through the Teen Ambassador Program, students:

- Participate in master classes and workshops
- Attend world-class performances by an array of artists in genres they may not have otherwise been exposed
- Contribute to the local youth community by authoring reviews of performances through social media as well as participating in local arts events
- Gain exposure to behind-the-scenes operations at a nonprofit arts organization by working closely with the organization
- Accumulate community service hours
- Collaborate with peers also interested in the arts

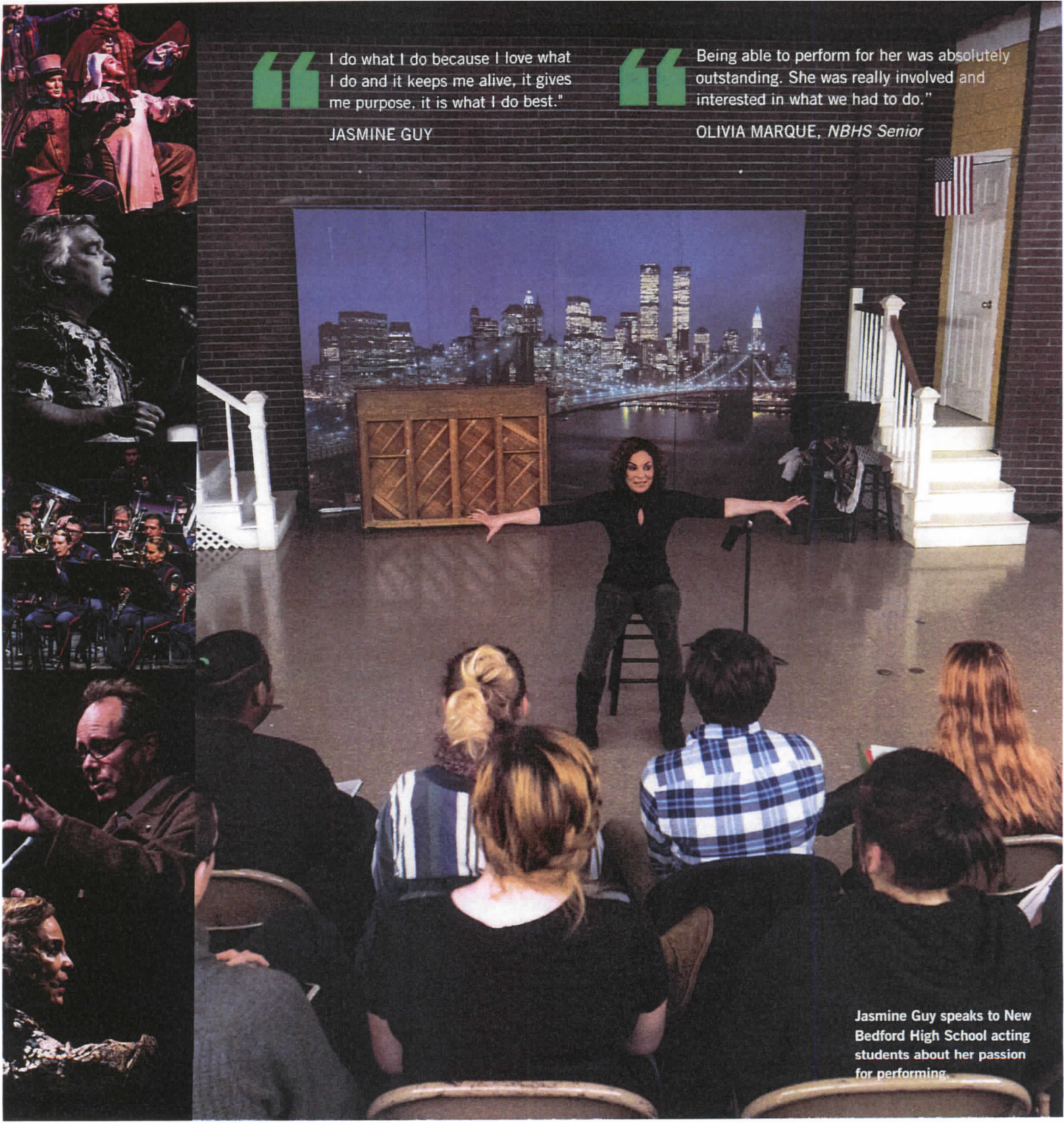
“ Growing up in Fairhaven, I always had much anticipation and excitement for the next class field trip to the Zeiterion. These performances opened my eyes to theatre and had a huge influence on my involvement with the arts. When given the opportunity to participate in the Teen Ambassador program I couldn't say no. We were able to view a variety of shows, work with a coordinator to learn more behind the production, give our own opinions of each show, and sometimes even get to meet cast members! I loved the whole experience, especially the chance to work with The Z's amazing staff. Going into college with a theatre emphasis, I can confidently speak that the Teen Ambassador program really opened my eyes to new aspects of arts and culture and heightened my passion for the performing arts.”

KENNEDY RYAN
Teen Ambassador and
2015-16 High School Intern





FIRST ROW ALAN CUMMING // DEC 5; ARLO GUTHRIE // NOV 13; FLASHDANCE: THE MUSICAL // NOV 27; WEIRD AL YANKOVICH // AUG 3; CANADIAN BRASS // MARCH 4; A CHRISTMAS CAROL // DEC 12 **SECOND ROW** CINDERELLA // MAY 6; COLIN QUIN // OCT 10; DOO WOP // APRIL 16; AN EVENING WITH JANIS JOPLIN // FEB 26; PETER FRAMPTON // OCT 13; GYPSY KINGS // APRIL 24 **THIRD ROW** TROMBONE SHORTY // FEB 3; A CHRISTMAS CELTIC SOJOURN // DEC 17; JOAN ARMATRADING // SEPT 25; US COAST GUARD BAND // MAY 1 **FOURTH ROW** NATHALIE PIRES AND MARCO RODRIGUES // MAY 7; MARIACHI SOL DE MEXICO // MAY 21; BOSTON GAY MEN'S CHORUS // MARCH 6; BODY TRAFFIC// FEB 27; PEKING ACROBATS // APRIL 17; THE MOTH // FEB 9 **FIFTH ROW** PIAF! LE SPECTACLE // OCT 25; EXPERIENCE HENDRIX // MARCH 24; ONE NIGHT OF QUEEN// APRIL 5; SAMANTHA JOHNSON // OCT 30; RAISIN' CANE // FEB 5



I do what I do because I love what I do and it keeps me alive, it gives me purpose, it is what I do best."

JASMINE GUY



Being able to perform for her was absolutely outstanding. She was really involved and interested in what we had to do."

OLIVIA MARQUE, *NBHS Senior*

Jasmine Guy speaks to New Bedford High School acting students about her passion for performing.

THIS PAGE FEBRUARY 5, 2016

RAISIN' CANE: A HARLEM RENAISSANCE ODYSSEY

JASMINE GUY STARRED IN A STUNNING MAINSTAGE PERFORMANCE, PRECEDED BY AN INTIMATE ACTING MASTERCLASS AT NEW BEDFORD HIGH SCHOOL



STORIES UNTOLD



Viva PORTUGAL!



Viva Portugal is a daylong celebration of Portuguese culture, right in the heart of Downtown New Bedford! For the first time, The Zeiterion brought together the area's leading Portuguese cultural organizations to produce a mini-festa featuring live music, cooking demonstrations, food, floats, vendors, art exhibits and more. Viva Portugal!, which is now an annual event, is free and open to the public. The day culminated in a Mainstage Fado performance featuring Nathalie Pires and Marco Rodrigues, followed by a fundraising reception with the artists, proceeds of which benefitted The Portuguese United School and The Z.

VIVA PORTUGAL PARTNERS

Azorean Maritime Heritage Society
City of NB Marketing & Tourism
Club Madeirense S.S. Sacramento
Consulate of Portugal in
New Bedford
House of the Azores of
New England

New Bedford Day of Portugal
Portuguese United for Education
Prince Henry Society of
New Bedford
Zeiterion Performing Arts Center

VIVA PORTUGAL SPONSORS

DeMello International Center
Portugalia Marketplace
Luso-American Development Foundation
Sagres Vacations
Arte Institute
Camoos Instituto da Cooperacao e da Lingua Portugal

“Congratulations to the entire committee, Zeiterion staff and volunteers, Viva Portugal was a huge success and I was honored to be a part of a special day in our city. It's great to see such a hard working committee accomplish a huge initiative with a very successful day-long event that shined beyond our expectations. The sun was shining that day for sure! Kudos team Viva Portugal!”

DAGNEY ASHLEY

Director of Tourism and Marketing



Portuguese Folkloric Dancers perform of Purchase Street during the festival



Roaming Portuguese musicians entertained the crowds all day

“Never have I been so proud to be Portuguese, and proud to be a member of a committee that truly focused to promote and preserve our culture. It was an honor to work with all of you, some of the most incredible people of our community. The enthusiasm was so prodigious that even the weather became a minor flaw. From Portuguese United for Education, we thank you for your support, kindness, and thoughtfulness. When people unite, anything is possible... VIVA PORTUGAL!!!”

LESLIE VICENTE
Portuguese United for Education

“It was so wonderful to be a part of this committee. I'm grateful to the Zeiterion for providing us this opportunity to work as one. It was a great experience and a wonderful event. Looking forward to the next one!”

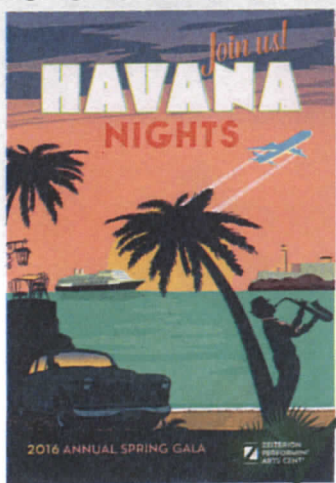
LARA HARRINGTON
Azorean Maritime Heritage Society

“As Consul of Portugal in the region, I'm particularly happy for the great content we were all able to assemble (music, literature, gastronomy, sports, arts and crafts, painting...) showcasing the rich and diverse culture of Portugal (mainland, Azores and Madeira). But I'm even more satisfied for the fact that great Portuguese, Portuguese-American and American organizations get together to work as a team in putting this project in motion. This is for me – personally and professionally – the most valuable result of the whole initiative.”

PEDRO CARNEIRO
Consul of Portugal



STORIES
UNTOLD



This April, The Zeiterion stage was once again transformed into the elegant and exotic setting for the **ANNUAL SPRING GALA**. A hopping Cuban Cabaret drew nearly 200 guests for an evening of food, fun, and fundraising. The gala and silent auction raised nearly \$65,000, which benefits The Z's mission driven programming.

GALA HOSTS

Harry and Pam Norweb
Jamey Shachoy and Laura Ryan
Deborah and Benjamin Baker
Tom Gidwitz and Gail Davidson

GALA CO-HOSTS

Worley Beds Factory Outlet
Jennifer and David Kaiser
Summit Retail Solutions
Joseph Abboud Manufacturing

GALA SPONSORS

CliftonLarsonAllen
Partridge Snow & Hahn
Nye Lubricants
Bristol County Savings Bank
Chase Canopy
Russell Morin Catering
Meghan Taylor Events

THE MUSE SOCIETY

The Muse Society recognizes this extraordinary group of individuals that demonstrate their belief in the profound power of the performing arts by making leadership contributions of \$1,000 or more to The Z.

Benjamin & Deborah Baker	Paul & Donna Downey	Joseph Nauman	Dr. Stephen & Marcia Sullivan
Hope L. Baker	Merry & Ralph Eustis	C. Walter & Helga Nichols	David & Stephanie Supino
Michael & Margherita Baldwin	Sheldon Friedland	Mr. & Mrs. R. Henry Norweb III	Mrs. Walter H. Trumbull
Charles & Christina Bascom	Michael & Judi Grimley	David & Jessica Platt	Ted & Kathy Truscott
Joanna Bennett	Jack & Leslie Howard	Jeff & Diane Pontiff	Joan Underwood
John & Linda Bodenmann	Jennifer & David Kaiser	Carol & Scott Pray	The Webb Family
Jack & Nancy Braitmayer	Charles & Janet Kraskey	Jamey Shachoy & Laura Ryan	Katherine S. White
Michelle Carrier-Trial & Rene Trial	Peter L. MacDonald	Norman & Maryellen Shachoy	Eastern Massachusetts Chapter of the American Theatre Organ Society
Jose & Alzira Castelo	Kate Mahoney	Steven & Martha Shuster	
Club Madeirense S.S. Sacramento, Inc.	Christopher Makepeace	Calvin & Sue Siegal	
Cornell Dubilier Electronics, Inc.	Dr. & Mrs. J. Greer McBratney	Jack Silva & Ellen Macricosta	
Gail Davidson & Tom Gidwitz	Susan & Dexter Mead	Nan Starr & Philip Marshall	

DONORS TO THE 2015-2016 ANNUAL FUND

Donations to the Annual Fund make it possible for The Z to continue its mission-driven programming throughout the year. We are grateful for the generous support of these individuals.

Jeanne & Levi Adams · Elisabete & David E. Adelberg · Kathryn & Robert Aisenberg · Friend Of The Z · American Theatre Organ Society · Nancy Anas · Dana Anderson · Blair S. & Jessica D. Bailey · Benjamin & Deborah Baker · Paul & Diane Banas · Carole Baptiste · Sharon Barry · In Honor of the Dedication to The Zeiterion of Beverly Morey Farwell · Charles & Christina Bascom · Charles & Anne Bedser · Jean & Arthur Bennett · Teresa E. Berard · Lisa Bertrand · Diane Berube · Kathleen Billings & Hal Oringer · Mark D. Blouin · John & Linda Bodenmann · Bonnie Bower & Mark Hosley · Sharon A. Bowley · Jack & Nancy Braitmayer · Sally & Lawrence Brownell · June Bryant · Mrs. Carleton Burr · Jo Ann Cabral & Steven Sachs · Joanne & David Cameron · Crystal Campbell & Richard Hilker · Ray & Nancy Castino · Robert & June Chapin · In Memory Of Leo J. Charbonneau · David Chipman · Ms. Janice Z. Clark · Maria Clough · Club Madeirense S.S. 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Henry Norweb III · Beatriz Oliveira · Larry & Charlotte Oliveira · Jay & Marilyn O'Neil · Mr. & Mrs. Jeffrey W. Osuch · Mr. & Mrs. Maurice Ouellette · Peter J. Ouellette · M. Margaret Palmer · Donna & Bob Parker · Ms. Jane L. Parkin · Christine Parks · Mr. & Mrs. Gary Parsons · Sandra Parsons · Joseph G. Paulo · Richard & Donna Pease · Dr. Elisabeth Pennington · Alice Rice Perkins & Mark Perkins · Gilbert Perry & Donna Sachs · James Perry · Geraldine Phipps · Gerald & Janet Pietsch · Allison Pillarella · David & Jessica Platt · Jeff & Diane Pontiff · Carol & Scott Pray · Mr. & Mrs. William C. Prescott, Jr. · Gail Rebell · Bill & Martha Reed · Orren Robbins · Margaret K. Rodgers · Brian Rose · Dr. M.C. & Mrs. Dora Rosenfield · John MacFayden & B. Jean Rosiello · Jo-ann Ryan · Tom & Kristine Ryan · Ruth Santos · Daniel J. & Jennifer L. Schlitzer · Joanne Seymour & Brian Ruh · Jamey Shachoy & Laura Ryan · Norman & Maryellen Shachoy · Dolores Sharek · Steven & Martha Shuster · Calvin & Sue Siegal · Daphne & Ed Siegal · Randall & Carol Siembab · Jack Silva & Ellen Macricosta · Michael Sloan · Charlotte & Ray Smith · Scott Smith · Paul & Karen Snyder · John & Eileen Sorrentino · Dolores V. Sousa · Ron & Marge Souza · Michelle Sparks · Nan Starr & Philip Marshall · William Straus · Nicholas & Deborah Sullivan · Sandi Sullivan · David & Stephanie Supino · Joe & Susan Swift · David & Jan Tatelbaum · John & Kathy Thompson · Sheila M. Tierney · Yvette

& Olav Tjersland · Mr. & Mrs. Charles T. Toomey · Fred Toomey · J. Mark Treadup · Phillip & Deborah Trombly · Mrs. Walter H. Trumbull · Ted & Kathy Truscott · Joan Underwood · George & Dagmar S. Unhoch · Mary C. Valentine · Arthur A. Vasconcellos & Dolores M. Vasconcellos · John Vasconcellos & William Barr · Dr. & Mrs. Peter Veale · Leonard & Dawn Ventura · Deborah Vieira · Arthur Villeneuve · Stanley & Susan Weiner · Katherine S. White · William & Eleanor White · Rick & Becky Wilhelmsen · Walter J. Wordell · Martha Sibor Worley · Norma York · Anthony & Mary Zane

2015-2016 SEASON MEMBERS*

Members are the heart of The Z! Thank you contributing to another wonderful season at The Z.

*Members listed here made their membership gift between June 1, 2015 and May 31, 2016.

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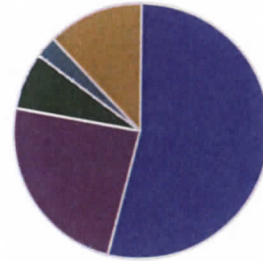
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FISCAL YEAR STATEMENT OF ACTIVITIES

Fiscal Year ending May 31, 2016

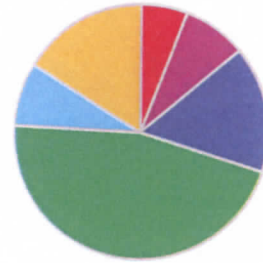
INCOME

Ticket Sales	\$1,609,027	54%
Contributions	\$722,380	24%
Facility Management	\$199,800	7%
Education & Community	\$100,555	3%
Other	\$341,878	12%
Total Income	\$2,973,641	



EXPENSES

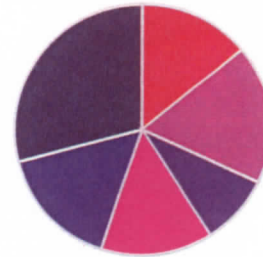
Fundraising	\$179,475	6%
Admin	\$234,146	8%
Facility	\$475,344	17%
Mainstage Series	\$1,336,590	46%
Education & Community	\$244,870	8%
Marketing	\$451,433	15%
Total Expenses	\$2,921,858	



PROFIT/LOSS	\$51,782
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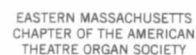
FUNDRAISING

Annual Appeal	\$105,017	14%
Membership	\$128,915	18%
Events	\$64,881	9%
Sponsors	\$100,000	14%
In-Kind Sponsors	\$117,100	16%
Grants	\$206,310	29%



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