

1005 Main Street, Suite 1220 – Pawtucket, RI 02860

February 20, 2017

Dennis W. Farias  
City Clerk/Clerk of the City Council  
Office of the City Clerk  
133 William Street  
New Bedford, MA 02740-6182

Re: Correspondence dated December 14, 2016

Dear Mr. Farias:

We are in receipt of the above referenced letter from your office. We were very happy to receive the letter and pleased that our efforts in Rhode Island and beyond were of interest to you and your City Council. It's encouraging to be noticed by other communities for our outside the box development.

We have already started investigating the City of New Bedford. A few weeks ago we spoke and met with representatives from the New Bedford Economic Development Council, including their Executive Director Derek Santos. He and his team were very helpful and informed us of the varied programs and incentives available to help development projects throughout the City. We also spent some time driving around the City trying to understand the landscape. It was great to see all the new investment downtown.

We will continue speaking with the representatives at the EDC and seek out more information as we investigate the opportunities that are, and may be, available in New Bedford. We are planning a return trip to New Bedford in the coming weeks with our Principal.

Thank you for reaching out to us and inviting us to explore the City of New Bedford.

Sincerely,



Aaron Iskowitz  
COO - Urban Smart Growth

Cc: Lance Robbins, President and CEO, Urban Smart Growth  
Michael Gazdacko, Regional VP Development/Operations Urban Smart Growth  
Derek Santos, Executive Director, New Bedford Economic Development Council



*City of New Bedford*  
MASSACHUSETTS

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DENNIS W. FARIAS  
CITY CLERK

STEPHANIE MACOMBER  
ASSISTANT CITY CLERK

SUSAN M. HENRIQUES  
ASSISTANT COUNCIL CLERK

December 14, 2016

Lance Robbins  
Principal and Manager  
Urban Smart Growth  
1746 N. Cherokee Avenue, Suite 1z  
Los Angeles, CA 90028

Dear Mr. Robbins:

I am writing to inform you that at a meeting held on December 8, 2016, the New Bedford City Council Adopted a Written Motion, *"Requesting, that the New Bedford City Council write a letter of interest to Urban Smart Growth, which is a property management company based in Santa Monica, CA; they manage properties all over the Country and specialize in revitalizing large buildings, mill spaces and churches for business and residential use; Urban Smart Growth is an innovative real estate development and management company committed to the principles of smart growth, their goals are to achieve a unique sense of community and expand the range of transportation, employment, and housing choices all while preserving and enhancing natural and cultural resources, the representatives of Urban Smart Growth have a diverse team of experts and experience acquired over the course of decades of work across the United States, which make them uniquely qualified to take on challenging projects and transform urban blight into a neighborhood asset that complements the City revitalization efforts, the New Bedford City Council is interested in an Urban Smart Growth economic development assessment of our City and its un, and under-utilized, mull and church spaces; and further, how we can begin the process of discussing the next steps once an assessment is completed"*.

As such, the Council respectfully requests your support and assistance in its effort to bring about a positive resolution to this important matter. On behalf of the entire City Council, I thank you for your time and attention. Please feel free to contact me directly should you or your office require additional information.

With kind regards,

Dennis W. Farias  
City Clerk/Clerk of the City Council

cc: Ian Abreu, Councillor at Large  
Kerry M. Winterson, Councillor Ward Five  
Joseph P. Lopes, Councillor Ward Six  
Henry G. Bousquet, Councillor Ward Three  
Dana Rebeiro, Councillor Ward Four  
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