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From: Mary S. Rapoza

Date: Mon 17 Dec 2018 3:44 PM

To: Ian Abreu; Joseph Lopes;

Cc:

Subject: memorials and dedication prices

Good afternoon,

Attached please find information on the costs associated with the memorial and dedication benches and trees. As you can see from the attached, we are charging residents the wholesale cost of these items. We are not charging them for shipping or installation. The cost of the tree does include the soil amendments and mulch for the installation. The price on the tree and bench may vary depending on the style or variety that the sponsor selects. We have indicated base prices in the brochure.

The tree prices at Sylvan are very competitive. Most nurseries buy their trees wholesale from Sylvan and mark them up for resale. Sylvan has excellent specimen trees and is close enough for someone to go and pick or view their tree. We do not recommend trees smaller than 2.5" cal in public settings as they are easily vandalized by breakage or actual removal. This vandalism could be especially troubling to a family that has planted the tree to commemorate a loved one.

The Park Board will vote on the final design for the plaque. The designs that they are considering go for either \$80 or \$135 each wholesale. This is the cost that we will pass along to the public. We are not including any mark up on any of the materials.

Please let me know if you have any other questions regarding this.

Best,
Mary



Mary S Rapoza

Director

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