

November 19, 2021

Joseph Lopes, President
New Bedford City Council
133 William Street
New Bedford, MA 02740

**RE: New Bedford Tax Increment Financing Program
Proposed TIF Agreement**

Council President Lopes,

The Tax Increment Financing Board has approved the proposed TIF application at their 9.23.21 meeting. This project has also been tentatively approved by the EACC Board awaiting City Council approval. This project represents approximately \$1.44 million of new investment in the City and will be responsible for the retention of 40 and the relocation of 60 jobs to the City.

The following proposed project is now ready for submission to City Council:

- NFI LLC, 22 Logan Street – 5 year agreement

On behalf of the TIF Board and the project applicant, we are requesting that this item be placed on the City Council agenda for referral to the Finance Committee.

Attached are copies of the project overview, hypothetical calculation, and City Council Resolution for the above-mentioned project for the City Council's review. Should any City Councilor request to visit the sites we would be pleased to arrange the details with the company representatives.

Thank you and please do not hesitate to call with any questions.

Sincerely,



Derek Santos
Executive Director

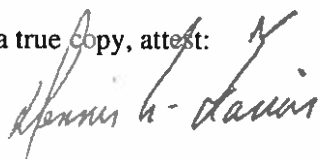
Cc: New Bedford City Council

Referred to the Committee on Finance.

IN CITY COUNCIL, December 09, 2021

Dennis W. Farias, City Clerk

a true copy, attest:



City Clerk



CITY OF NEW BEDFORD TAX INCREMENT FINANCING BOARD

1213 Purchase Street
New Bedford, MA 02740

Tel. (508)991-3122
Fax (508)991-7372

Jonathan F. Mitchell, Mayor

TIF/STA PROJECT OVERVIEW

Project:

STA - proposed 5 -year agreement

NFI LLC

22 Logan Street
New Bedford, MA 02740

Contact Information:

Alan Rose, CFO
arose@nficorp.com
508-998-9021

Company Background

Established in 1975, Nameplates for Industry (NFI) began as a sales office for a small manufacturing company located on the Isle of Wight in England, named Nameplates for Industry, Ltd. As a strong customer base was built, NFI launched its own manufacturing operations out of the New Bedford location. By 1988, the American-based NFI began operating independently from the UK-based company.

Today, NFI is a global leader in the production of custom, high-performing graphic solutions that are customized and crafted with superior quality and durability to a variety of industries. With over 40 years of craftsmanship, NFI's talented and skilled staff works with companies and clients to provide transformative solutions of the highest quality and value. NFI prides itself on exceptional customer service and a dedication to safety and the environment.

Current Employment

40 Employees based in New Bedford Business Park.

Proposed Project

This project includes the move from NFI's current location and the leasing, renovation, and equipping of 22 Logan Street.

The company's relocation will allow for expansion and for two facilities currently located in Wareham, MA to be consolidated into the New Bedford site.

Proposed Investment

The proposal requires an investment of approximately \$1.440MM. This includes moving from the company's current location, renovations to the Logan Street property (\$250M), and the purchase of new equipment (\$890M).

The 22 Logan Street property has a current total assessed value of \$876,800 (FY21).

Employment Projections

The project proposes the retention of 40 new jobs full-time equivalent jobs and the relocation of 60 new full-time jobs to the City.

EDIP Participation

- Local real estate Special Tax Agreement beneficiary (hypothetical calculation attached)

COMMONWEALTH OF MASSACHUSETTS
ECONOMIC ASSISTANCE COORDINATING COUNCIL
MASSACHUSETTS OFFICE OF BUSINESS DEVELOPMENT

EDIP Supplemental Application Exhibit 2: Local Incentive Valuation for NFI LLC (NEW BEDFORD)

FY	Municipal Tax Rate Per Thousand	Assessed Value	Projected Annual RE Property Tax Bill for Assessed Value	TIF/STA Yearly Exemption %	Exempted Annual RE Property Taxes	Exempted Annual Personal Property Taxes	Total Yearly Value of Local Tax Incentives
2022	\$32.76	\$876,800.00	\$28,723.97	95%	\$27,287.77	\$0.00	\$27,287.77
2023	\$32.76	\$876,800.00	\$28,723.97	75%	\$21,542.98	\$0.00	\$21,542.98
2024	\$32.76	\$876,800.00	\$28,723.97	50%	\$14,361.98	\$0.00	\$14,361.98
2025	\$32.76	\$876,800.00	\$28,723.97	25%	\$7,180.99	\$0.00	\$7,180.99
2026	\$32.76	\$876,800.00	\$28,723.97	5%	\$1,436.20	\$0.00	\$1,436.20
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
Enter Year	\$0.00	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
		TOTALS	\$143,619.84		\$71,809.92	\$0.00	\$71,809.92

Note: In Massachusetts, Proposition 2½ operates at the level of a municipality's total tax levy. Due to Proposition 2½, it is impossible to make reliable projections for individual parcels, whose taxes may increase much more or much less than the municipality's total taxes. As a result, this spreadsheet does not include an assumed increase in either the tax rate or the assessed value. This spreadsheet is intended to provide an estimate of the total value of property tax exemption as a result of the yearly TIF or STA exemption percentage negotiated between a company and a municipality.

Total Yearly Value of Local Tax Incentives minus PILOT = _____