



**CITY OF NEW BEDFORD**  
JONATHAN F. MITCHELL, MAYOR

August 11, 2022

City Council President Ian Abreu  
Honorable Members of the City Council  
133 William Street  
New Bedford, MA 02740

Dear Council President Abreu and Honorable Members of the City Council:

I am requesting your approval of the attached order authorizing the City to enter into capital leases for the purchase of replacement vehicles assigned to the Department of Facilities and Fleet, the Department of Public Infrastructure, Resilience and Environmental Stewardship and the Zoo.

This purchase includes a total of 12 vehicles/equipment including 5 trucks (3 with snow packages), 3 SUVs, a dump truck and a bobcat as well as 2 sander inserts.

The attached order will authorize the City to enter into a five-year lease purchase agreement at an extremely favorable interest rate of 4.09%.

Thank you for your consideration of this important request.

Sincerely,

  
Jon Mitchell  
Mayor



# CITY OF NEW BEDFORD

## CITY COUNCIL

August 18, 2022

ORDERED, that the City of New Bedford is hereby authorized to enter into a five-year lease with All American Investment Group, LLC, for the purchase of ten vehicles and two sander inserts. Submitted for City Council approval in accordance with M.G.L. c.30B, Section 12 (b) for contracts in excess of three years' duration.

# All American Investment Group, LLC

Private Investment Banking

**DATE:** July 25, 2022  
**TO:** Sharon Thomas – Asst. to CFO  
Mike Gagne – CFO

All American Investment Group, LLC (All American) is pleased to provide the following tax-exempt lease purchase financing proposal for **New Bedford, MA.**

<b>EQUIPMENT/PROJECT:</b>	12 Vehicles
<b>ACQUISITION COST:</b>	\$796,409.78
<b>DOWN PAYMENT:</b>	\$ 0.00
<b>AMOUNT FINANCED:</b>	\$796,409.78
<b>LEASE TERM:</b>	5 years
<b>FREQUENCY OF PAYMENTS:</b>	Annual in arrears
<b>INTEREST RATE: *</b>	4.09%
<b>PAYMENT AMOUNT:</b>	\$179,347.78
<b>FIRST PAYMENT DUE:</b>	1 year from the lease date

\* This rate expires on August 25<sup>th</sup>, 2022.

\*\* To determine payment amount, simply multiply the lease factor times the amount to be financed/acquisition cost.

#### TERMS AND CONDITIONS:

- This proposal is subject to credit review, approval and execution of mutually acceptable lease documentation including MSBR Rule G-17 Disclosure.
- Payments under the lease are subject to annual appropriations and to all authorizations required under law.
- Lessee shall have an option to purchase the equipment during the lease term, and at the end of the lease term, when all Payments due have been made by Lessee, Lessee shall own the equipment outright.
- This transaction will be designated as tax-exempt under Section 265(b)(3) of the IRS Code of 1986.
- Lessee will not issue more than \$10 million of new tax-exempt obligations during the current calendar year.
- For credit review, audited financial statements and a budget summary for the current fiscal year will be required.
- A documentation fee of \$200.00 will be charged for all transactions with an amount financed of less than \$100,000.00.

*The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.*

Please don't hesitate to call me if you have any questions or need more information.

All American Investment Group, LLC  
1890 Hunters Drive, Steamboat Springs, Colorado 80487  
Direct Toll Free: 877-539-3500 Fax: 970-797-1979 Cell: 970-596-5353 Email: [rk@allaminv.com](mailto:rk@allaminv.com)

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New Bedford - Combined Schedule

Nominal Annual Rate: 4.090%

Date	Payment	Interest	Principal	Balance
Loan 8/25/2022				796,409.78
1 8/25/2023	179,347.78	32,573.16	146,774.62	649,635.16
2 8/25/2024	179,347.78	26,570.08	152,777.70	496,857.46
3 8/25/2025	179,347.78	20,321.47	159,026.31	337,831.15
4 8/25/2026	179,347.78	13,817.29	165,530.49	172,300.66
5 8/25/2027	179,347.78	7,047.12	172,300.66	0.00
TOTALS	896,738.90	100,329.12	796,409.78	

New Bedford - DFFM Schedule

Nominal Annual Rate: 4.090%

Date	Payment	Interest	Principal	Balance
Loan 8/25/2022				696,725.30
1 8/25/2023	156,899.30	28,496.06	128,403.24	568,322.06
2 8/25/2024	156,899.30	23,244.37	133,654.93	434,667.13
3 8/25/2025	156,899.30	17,777.89	139,121.41	295,545.72
4 8/25/2026	156,899.30	12,087.82	144,811.48	150,734.24
5 8/25/2027	156,899.30	6,165.06	150,734.24	0.00
TOTALS	784,496.50	87,771.20	696,725.30	

New Bedford - ZOO Schedule

Nominal Annual Rate: 4.090%

Date	Payment	Interest	Principal	Balance
Loan 8/25/2022				99,684.48
1 8/25/2023	22,448.48	4,077.10	18,371.38	81,313.10
2 8/25/2024	22,448.48	3,325.71	19,122.77	62,190.33
3 8/25/2025	22,448.48	2,543.58	19,904.90	42,285.43
4 8/25/2026	22,448.48	1,729.47	20,719.01	21,566.42
5 8/25/2027	22,448.48	882.06	21,566.42	0.00
TOTALS	112,242.40	12,557.92	99,684.48	